



Getting Started Checklist

Welcome to our Team!

- **Make your list of 20 people. Mark them as 1's, 5's or 10's**

- You have influence over the 1's.
- You are not influential over the 5's nor are they influential over you.
- You aren't NOT influential over the 10's. They are influential to you.

- **Call three of the 1's and say something like this....**

"Listen, I've got to show you something really important. When can you jump on a zoom with me? We need around 25 minutes. You'll understand when we get on the zoom. I just want to know. When you are available?"

- **Call three of the 5's and say something like this...**

"As part of my training my business partner has challenged me to share my new project with three sharp people and I thought of you. Is there any reason that you wouldn't be about to jump on a zoom with me over the next few days?"

- **Call the 10's and say...**

"As part of my training my business partner has challenged me to share my new project with three sharp people and I thought of you. I really value your opinion. Do you have availability to jump on a zoom with me over the next few days?"

- **Schedule online Zoom calls with your interested prospects and your leaders to help present.**

Presenters can use www.silverandgoldnow.com/presentation
or www.freedomgoldrush22.com for live webinars to share about our membership model.